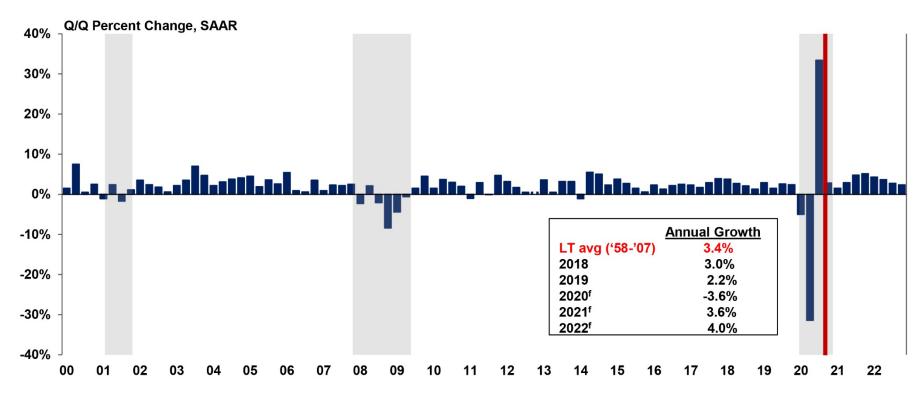


JEFF LOSEY EXECUTIVE DIRECTOR

Housing the Bright Spot of a Recovering Economy

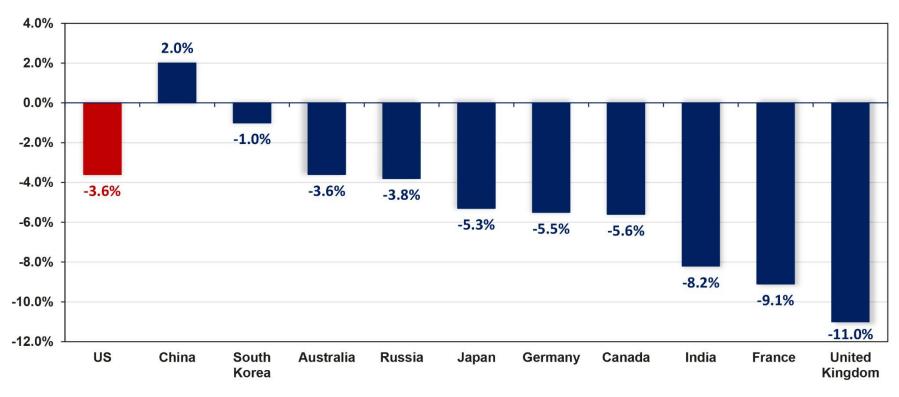
GDP Growth – Recovery Accelerates During 2H21 Growth continues into 2021 and 2022



Source: U.S. Bureau of Economic Analysis (BEA) and NAHB forecast.



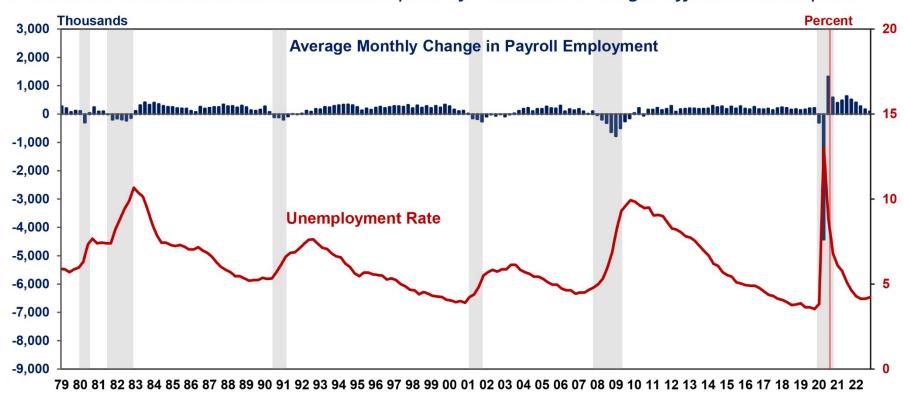
International 2020 Real GDP Growth Rates



Source: NAHB forecast; BlueChip Survey



Unemployment Headed Lower in 2021 Duration matters: research indicates spells of 6-months or longer affects consumption





Interest Rates Will Trend Higher with Recovery

Low interest rates thanks to aggressive Federal Reserve action

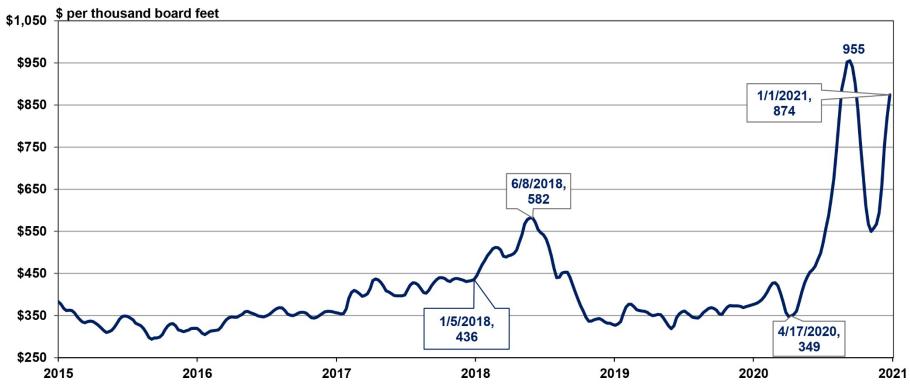


Source: Federal Reserve and Freddie Mac data and NAHB forecast.



Building Materials — Lumber Prices

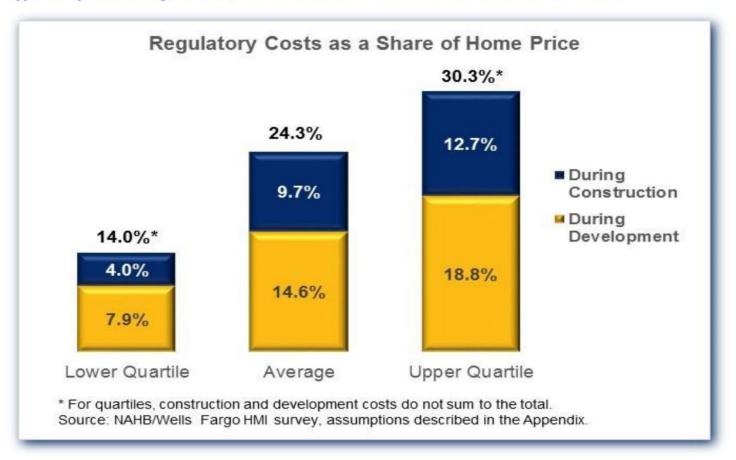
Current January price \$874; up 150% since mid-April but 8% lower than September 18th



Source: NAHB Analysis; Random Lengths Composite Index

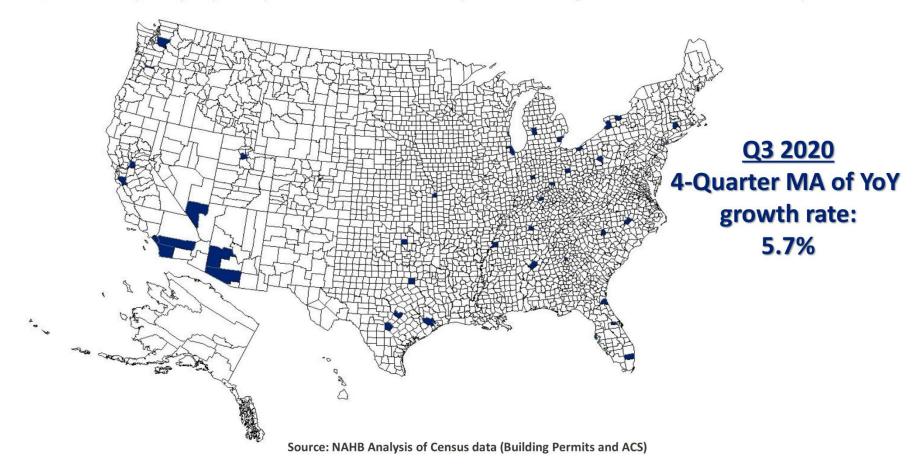


Regulatory Costs Rising — Up 29% Over 2011-2016 Total effect of building codes, land use, environmental and other rules



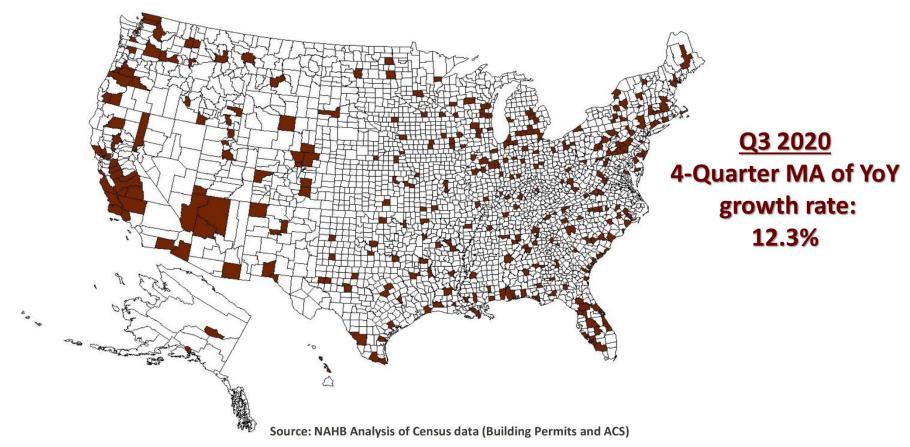


NAHB Home Building Geography Index 17.2% of single-family construction takes place in Large Metro – Core County





NAHB Home Building Geography Index 29.4% of single-family construction takes place in Smaller Metro – Core County





Questions?

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