



Washington  
State Department of  
Agriculture

# Growing Washington's Agriculture Industry Helping Businesses Export

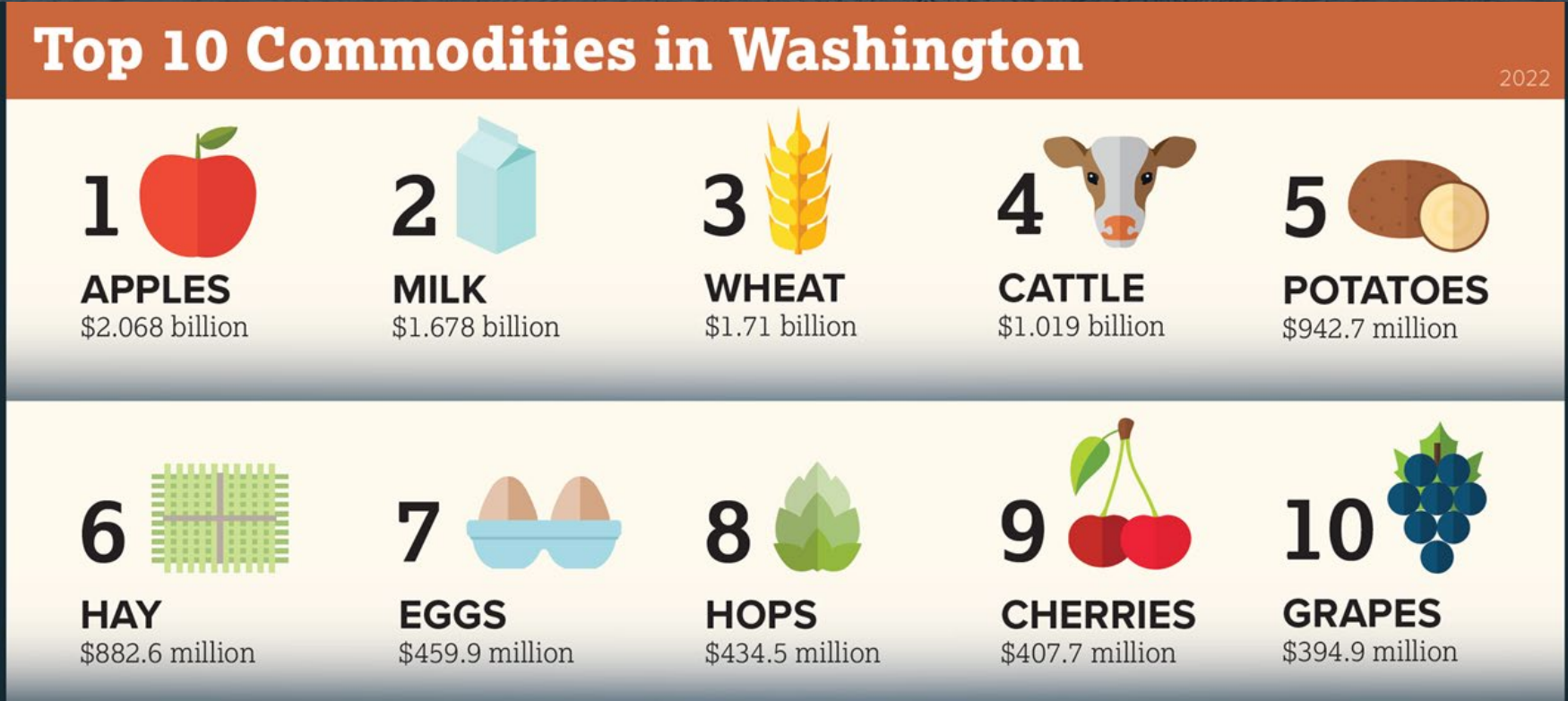
25<sup>th</sup> Annual Tri-Cities Regional  
Economic Outlook & Workforce Summit  
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# WASHINGTON AGRICULTURE SNAPSHOT



**35,200**  
Farms  
About 96%  
family owned



**\$20.1 billion**  
Food Processing  
Revenues



**12.8 billion**  
Market value  
of crops and livestock



**2.068 billion**  
Dollar value  
of apples –  
state's top crop



**164,000**  
People employed  
in ag and food  
industry



**8 billion**  
Value of food and  
ag products exported  
overseas



# WASHINGTON'S TOP TRADING PARTNERS and EXPORT PRODUCTS (2022)



## Top Trading Partners

Canada	\$1.4 billion
Japan	\$1.3 billion
China	\$834 million
South Korea	\$548 million
Mexico	\$485 million

## Top Export Products

Fish and Seafood	\$1.3 billion
Frozen French Fries	\$969 million
Wheat	\$894 million
Dairy	\$769 million
Hay	\$647 million



# WHO WE ARE. HOW WE'RE ORGANIZED.



- **Executive Cabinet Agency**
- **758 full time employees**
- **Staff made up of veterinarians, entomologists, chemists, toxicologists, inspectors, investigators, policy and marketing analysts, customer service specialists, and managers**
- **220 seasonal employees, primarily inspectors of fruit, vegetable, grain, and seeds**
- **21-23 Biennial Budget: ~\$300 million in local, state, and federal funding**



# WHAT WE DO: OVERVIEW



**Assure** the safety, integrity, and availability of the food supply including providing food assistance to underserved populations.

**Manage** the registration, distribution, use, and disposal of pesticides and fertilizers.

**Protect** the state's natural resources through the prevention and control of plant and animal diseases.

**Support** the marketing of the state's agricultural products at the local, national, and international level.



# WSDA International Marketing Program



Helping Washington food, beverage and agricultural businesses export around the world.

- ❖ All Food, Beverage, Agriculture
- ❖ Small to Medium Sized Businesses

**Export  
Development**

**Provide resources to Washington companies to help them become export-ready.**

**Export Assistance**

**Match buyers & sellers, conduct trade activities and provide technical assistance to facilitate trade.**

**Market Access**

**Government-to-Government/Trade Barrier Mitigation**

# Gulfood Trade Show, Dubai





# Inbound Buying Missions Seattle





# Outbound Trade Mission Korea





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# Thank You!

