



Washington
State Department of
Agriculture

Washington Ag Exports

Tri-Cities Regional Economic Outlook
February 15, 2018

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WASHINGTON FOOD & AG EXPORTS

Total 2016: \$6.8B

- Pass-Through: \$7.7B

30% of all Washington food & ag products are exported

- 90% wheat
- 70% potatoes
- 30% apples
- 25% cherries



WASHINGTON FOOD & AG EXPORTS



Top trading partners (2016)

- 1) **Canada:** Top Imports - Apples, Seafood, Vegetables
- 2) **Japan:** Top Imports - Wheat, French Fries, Hay
- 3) **China:** Top Imports - French Fries, Wheat, Seafood
- 4) **Philippines:** Top Imports - Wheat, French Fries, Dairy
- 5) **South Korea:** Top Imports - Wheat, Hay, French Fries



WASHINGTON FOOD & AG EXPORTS



TOP EXPORT PRODUCTS 2016:

Fish & Seafood: \$1.1B

Frozen Potato Products: \$782M

Fresh Apples: \$806M

Wheat: \$673M

Hay: \$454M

TOP MARKETS:

Canada, Japan, China

Japan, China, South Korea

Canada, Mexico, Taiwan

Japan, Philippines, South Korea

Japan, South Korea, China



MAINTAINING WASHINGTON MARKETS



- North American Free Trade Agreement (NAFTA)
- Trans-Pacific Partnership (TPP) rejection
- Bi-lateral Agreements
- Regional Comprehensive Economic Partnership (RCEP)